



Ensuring Data Accessibility

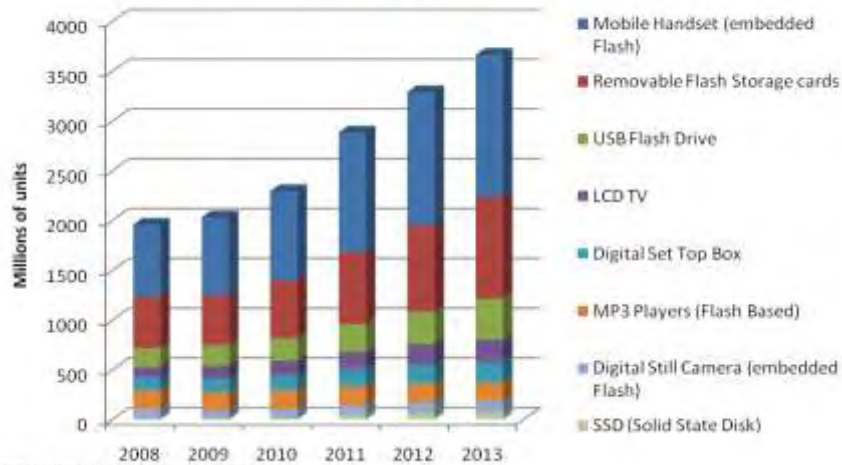
Managing Flash/SSD for Data
Recovery

Ontrack® Data Recovery

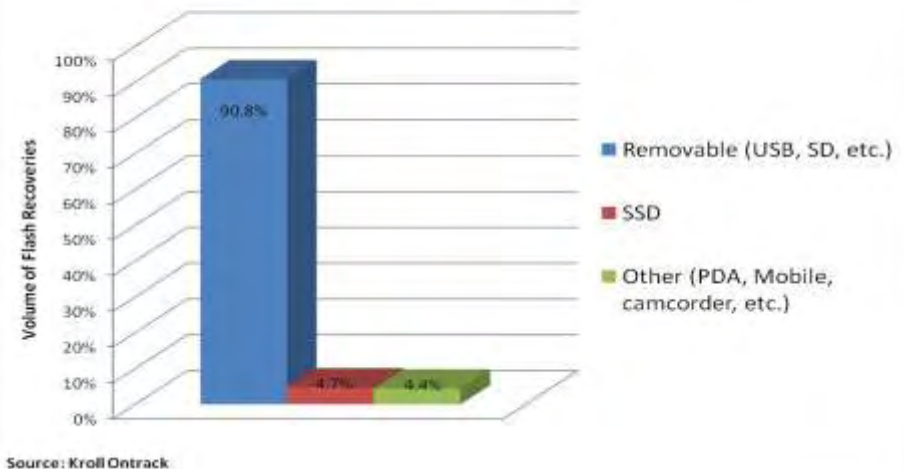
- Flash/SSD Storage Are Not Exempt from Data Loss
- How Users Lose Data
- Challenges of Data Recovery from Flash Storage
- Improving Consumer Confidence in Flash Storage

Flash/SSD Market and Data Loss

Application by Units Shipped



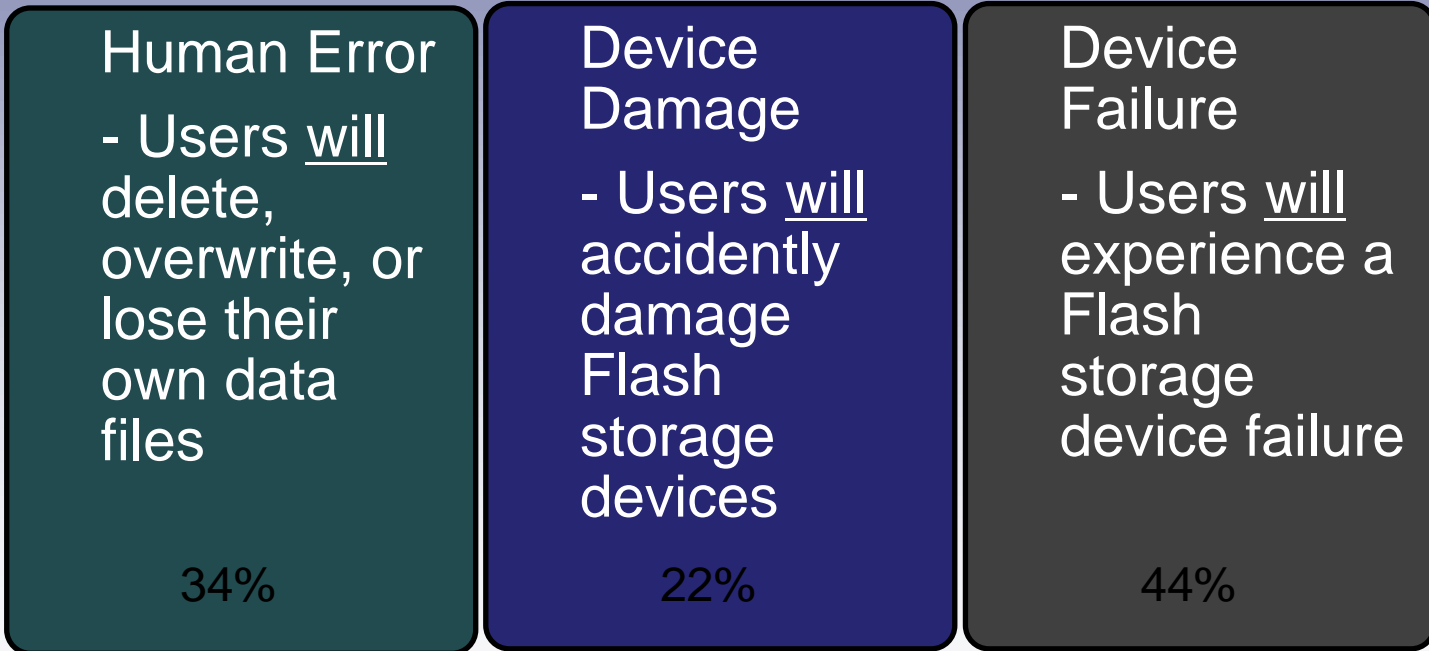
Global Flash Recovery Mix - Q1-Q2 2010



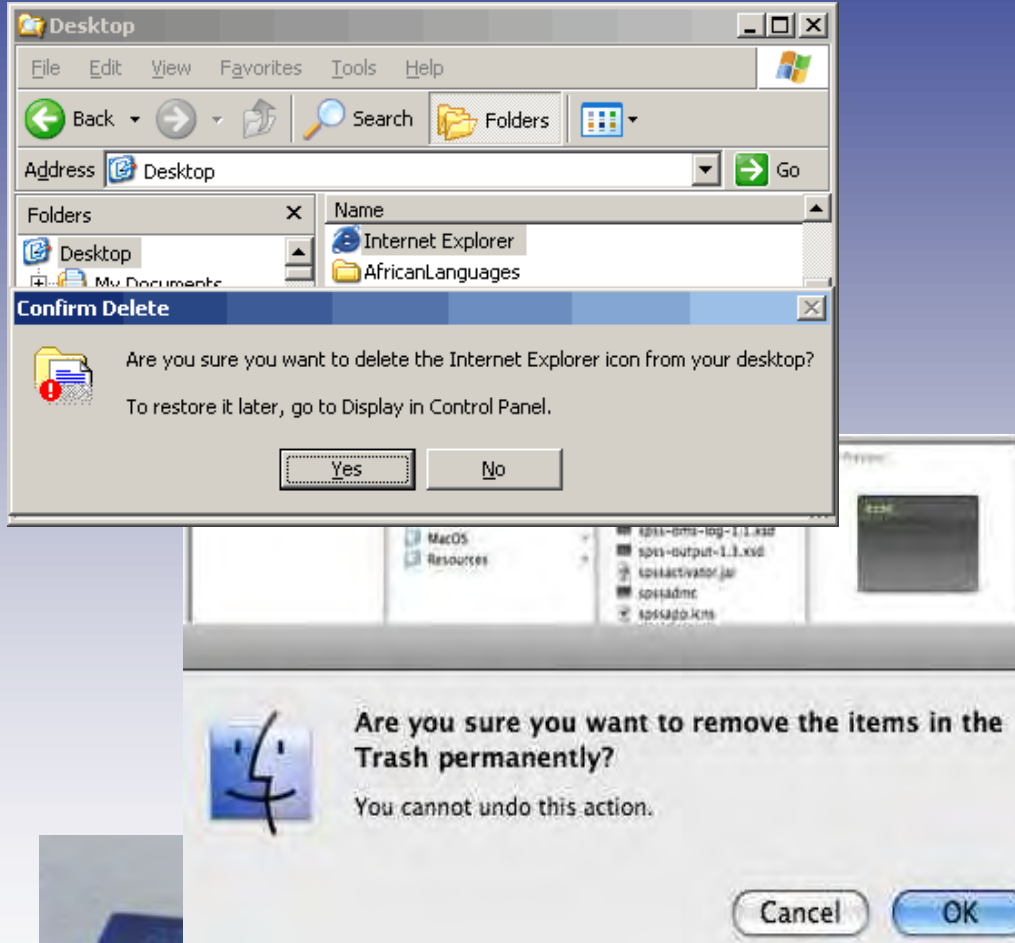
- **Recoveries Follows Consumer Trends**
- **Consistent Uptick in SSD Recoveries**
- **Risk: As SSD Adoption Grows, so does User Data Loss**

How Users Lose Data

- Data loss: the event or circumstance where electronic data is no longer available or accessible.



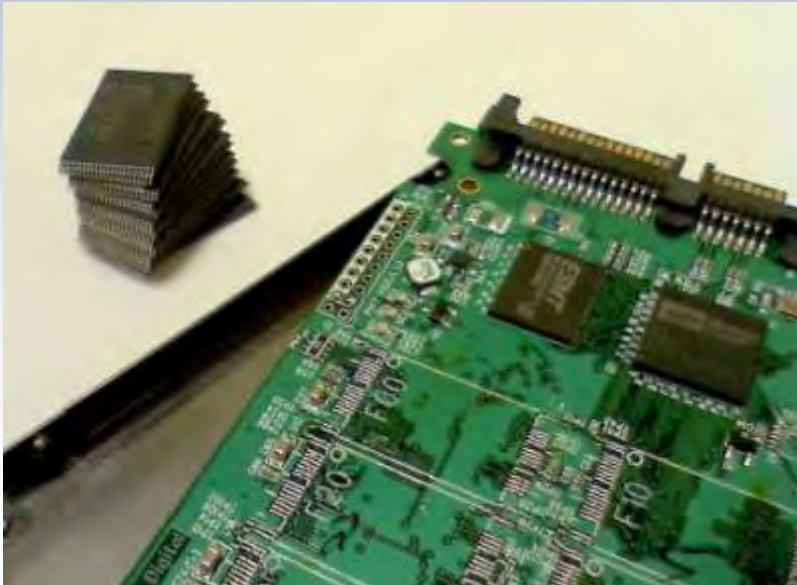
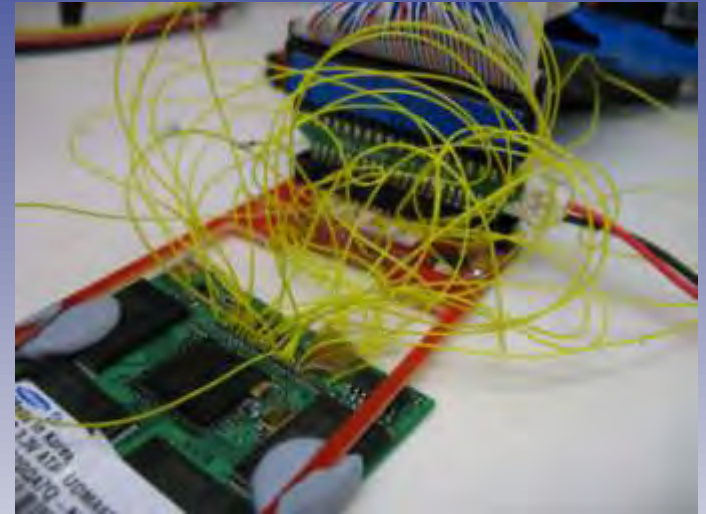
How Users Lose Data



Ontrack® Data Recovery

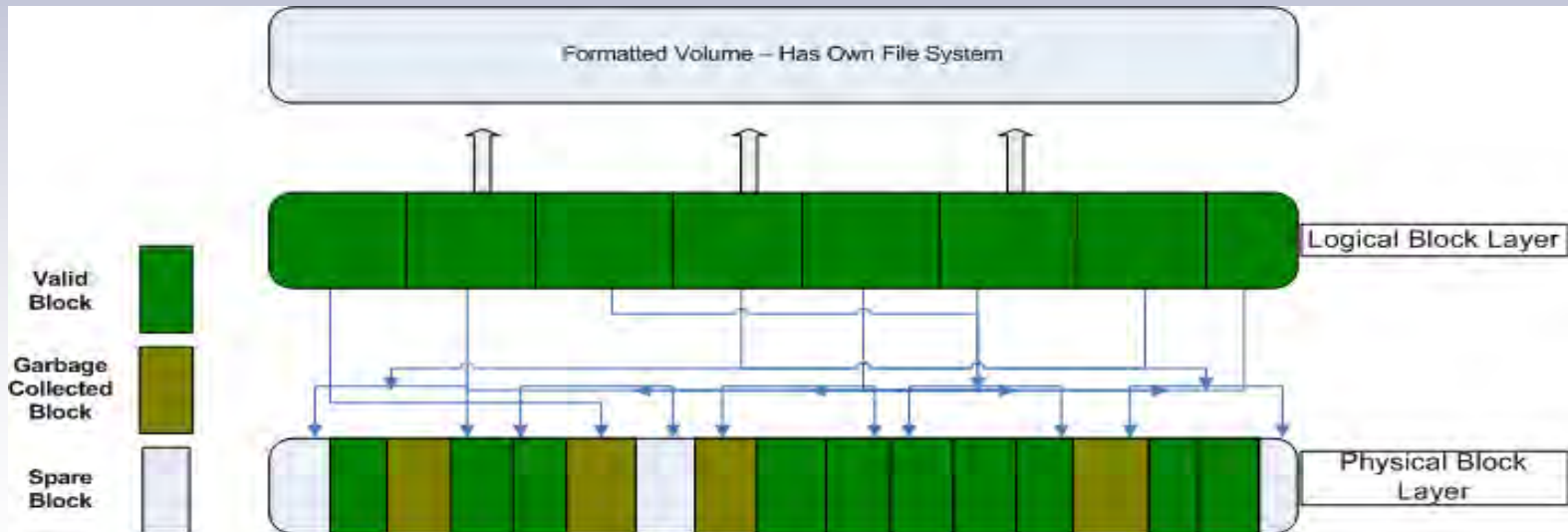
Challenges of Data Recovery From Flash Storage

- Broken connectors
- Electronics malfunction
- Controller malfunction/failure
- NAND chip extraction
- BGA/FBGA configuration
- Custom Application of Flash Storage



Challenges of Data Recovery From Flash Storage

- Proprietary Wear-Leveling and ECC
 - Reduces Data Recovery Quality
 - Delays Consumer Access to Data during a Data Loss and Recovery Event





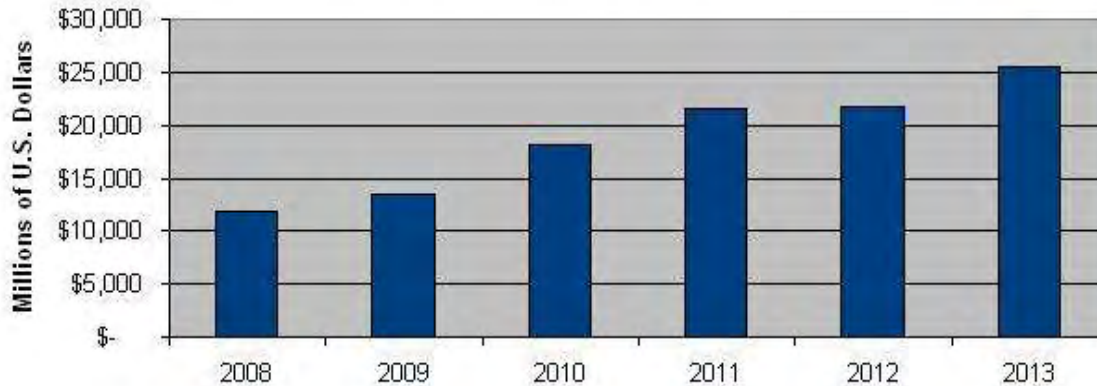
Improving Consumer Confidence in Flash Storage

iSuppli Figure: Preliminary Annual NAND Flash Memory Market Forecast (Millions of U.S. Dollars)

	2008	2009	2010	2011	2012	2013
Millions of U.S. Dollars	\$ 11,785	\$ 13,526	\$ 18,127	\$ 21,575	\$ 21,709	\$ 25,485

Source: iSuppli Corp. February 2010

iSuppli Figure: Preliminary Annual NAND Flash Memory Market Forecast (Millions of U.S. Dollars)



- Recoverability – Why Important?
- SSD Storage is Gaining Traction
- Data Recovery Solution Saves Consumer Confidence



Summary

- Top Design Goals for Flash Storage:
 - Performance
 - Data Density
 - Security
 - Low Cost
- Another Important Design Goal:
 - Recoverability

Data Loss Happens Everyday

Ontrack® Data Recovery



Thank you

Ontrack® Data Recovery